

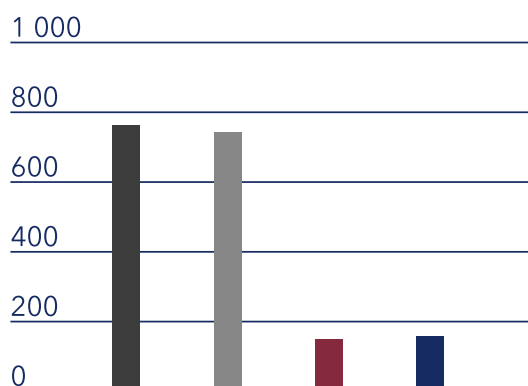
## KEY FIGURES



## KEY FIGURES

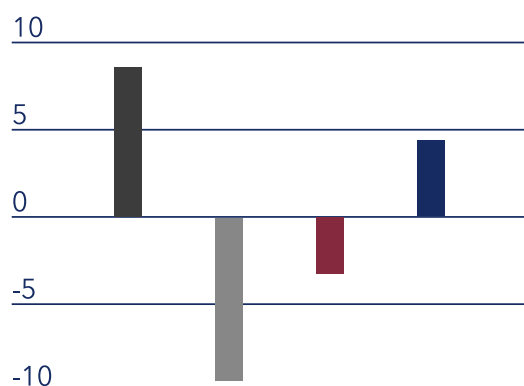
	2017	2016
Net sales, EUR million	1 808.1	1 872.9
EBIT, EUR million	-40.3	9.7
% of net sales	-2.2	0.5
Profit/loss before taxes, EUR million	-49.2	0.9
% of net sales	-2.7	0,0
Return on capital employed (ROCE) before taxes, %	-6.3	2.1
Equity ratio, %	36.9	47.9
Net gearing, %	59.3	33.5
Gross investments, EUR million	125.5	97.6

**NET SALES IN 2017  
BY MARKET AREA  
EUR MILLION**



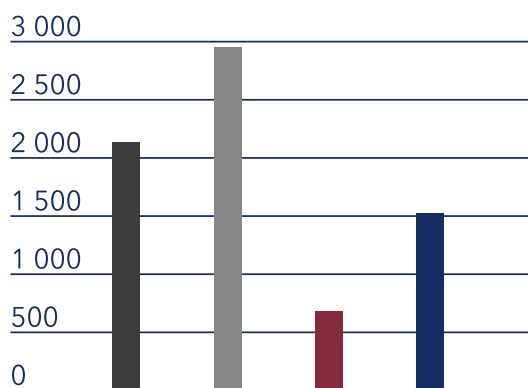
- 759.4 Sweden
- 742.2 Finland
- 147.8 Denmark
- 158.7 Baltics
- 1808.1 Total

**OPERATING PROFIT IN 2017  
BY MARKET AREA<sup>1)</sup>  
EUR MILLION**



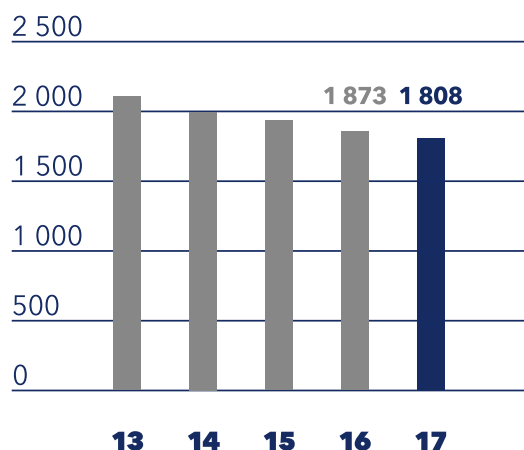
- 8.6 Sweden
- -9.3 Finland
- -3.2 Denmark
- 4.4 Baltics
- 17.6 Total

**PERSONNEL IN 2017  
BY MARKET AREA  
AVERAGE NUMBER**

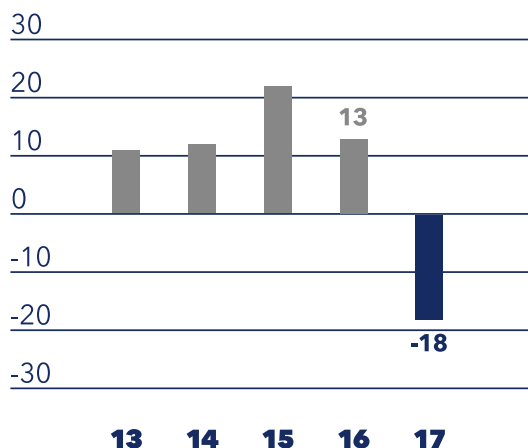


- 2 139 Sweden
- 2 964 Finland
- 663 Denmark
- 1 527 Baltics
- 7 292 Total

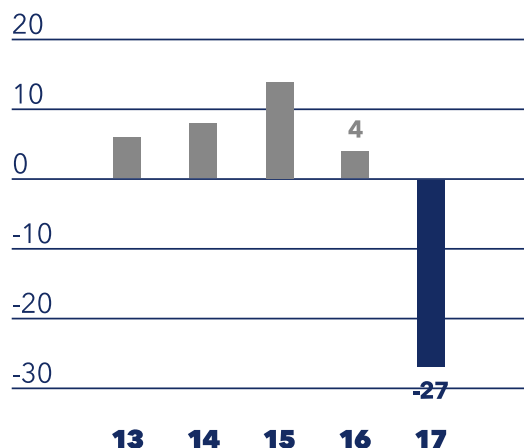
**NET SALES  
MEUR**



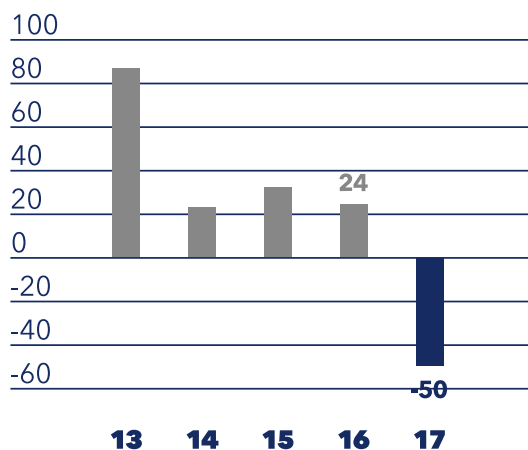
**OPERATING PROFIT<sup>1)</sup>**  
**EUR MILLION**



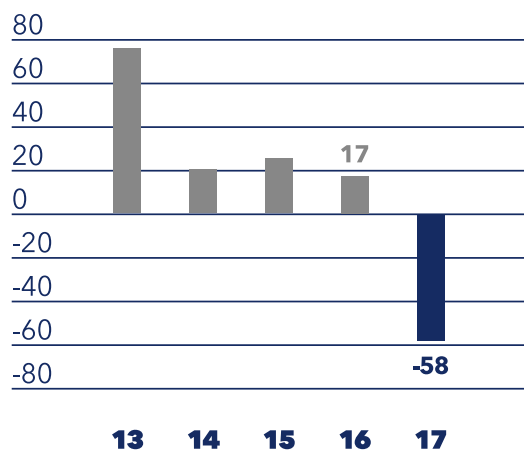
**PROFIT BEFORE TAX<sup>1)</sup>**  
**EUR MILLION**



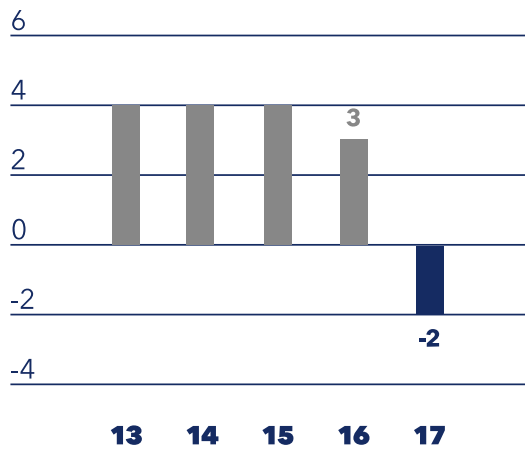
**CASH FLOW BEFORE DEBT SERVICE**  
**EUR MILLION**



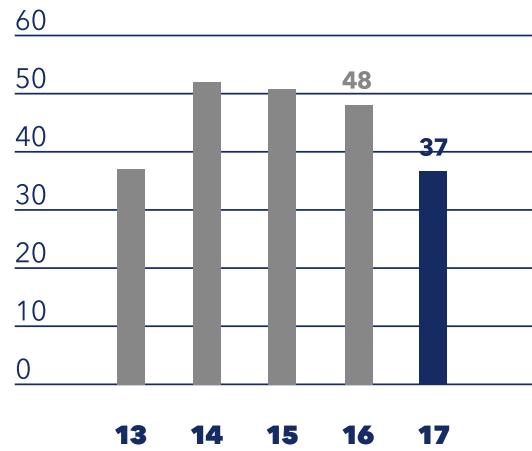
**CASH FLOW BEFORE FINANCING ACTIVITIES**  
**EUR MILLION**



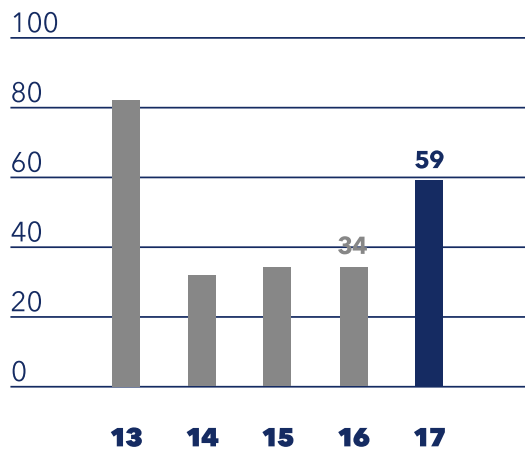
**RETURN ON CAPITAL EMPLOYED (ROCE)<sup>1)</sup>**  
%



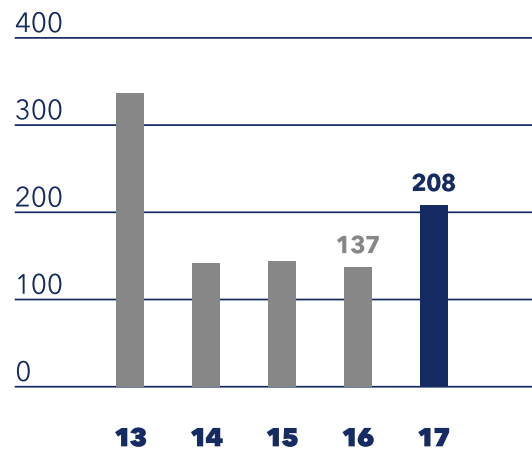
**EQUITY RATIO**  
%



**NET GEARING**  
%



**NET DEBT**  
EUR MILLION



<sup>1)</sup> Comparable